

Investment Analysis: Regulation D 506(c) Offering Minimum Investment: \$100,000 Accredited Investors Only

Executive Summary

This offering offers accredited investors an opportunity to benefit from strong cash flow and demographic trends with the acquisition of two high-performing senior living communities in Texas. This investment combines attractive financial returns with the stability of a recession-resistant sector, while also addressing the growing societal need for senior housing.

Key Financial Metrics

- Investment Period: 5 years
- **Projected Leveraged IRR**: 25.4%
- Multiple on Cash (MOC): 2.52x (252% of initial investment)
- Average Annualized Cash-on-Cash (CoC) Return: 50.4%
- Preferred Return: 9.0%
- Profit Split: 70/30 (LP/GP)

Detailed Financial Performance

Projected Cash Flow

- Net Operating Income (NOI):
 - Year 1: \$836,090
 - Year 5: \$1,323,531

• Annual CoC Returns:

- Year 1: 9.5%
- Year 5: 15.1%
- Average Annualized CoC: 50.4%

Comparison to Other Investments

Investment Type	Annual Return	5-Year Total Return
High-Yield Savings Accoun	it ~5.0%	~\$27,600
S&P 500 Index Fund	~8.0%	~\$46,900
Current Investment	~50.4% (CoC avg	;) ~\$252,000

Opportunities and Strengths

1. High-Demand Sector

- Demographic Growth:
 - Community #1 75+ population is expected to grow by 25.5% over the next 5 years.
 - Community #2 75+ population is expected to grow by **17.6%**.
- **Recession-Resistant Demand**: Senior living services remain essential regardless of economic conditions, providing consistent revenue streams.

2. High-Performing Assets

- Community #1:
 - o **Units**: 57
 - **Occupancy**: 95%+ (past 3 years)
- Community #2:
 - **Units**: 60
 - **Occupancy**: 95%+ (past 3 years)
- Award-Winning Quality: Both properties received the 2024 U.S. News & World Report Best of Assisted Living Award, enhancing their marketability and stability.

3. Strong Returns

- Leveraged Returns:
 - MOC: 2.52x (252% of initial investment over 5 years).
 - Leveraged IRR: 25.4%.
- **Cash Flow Stability**: Annualized CoC returns averaging 50.4% ensure consistent income.

Risks in Investing

1. Market and Economic Risks

- **Senior Housing Demand**: While demographic trends are favorable, market oversupply or economic shifts could impact occupancy rates and rental growth.
- **Cap Rate Sensitivity**: Assumptions about the **exit cap rate (10%)** may be challenged in a changing interest rate or economic environment, potentially affecting the sale price.

2. Operational Risks

- **Management Dependence**: The success of the investment is tied to the Operator's ability to manage the properties effectively. Operational mismanagement or staffing issues could impact NOI and returns.
- Occupancy Fluctuations: A drop in occupancy below 95% could weaken cash flow stability.

3. Financing and Leverage

- **Debt Assumptions**: While the 2.46% fixed-rate HUD debt is favorable, unforeseen circumstances (e.g., refinancing challenges) could impact returns.
- Interest Rate Environment: Rising interest rates could make alternative investments more attractive, potentially reducing demand for senior housing assets during disposition.

4. Regulatory and Policy Risks

- **Medicare/Medicaid Changes**: Any changes in funding or policy affecting residents' ability to afford assisted living services could indirectly impact demand and financial performance.
- **Zoning or Licensing**: Changes to local or state regulations could affect operational costs or restrict service delivery.

5. Illiquidity

• **Exit Strategy Risk**: As a private real estate investment, capital is tied up for the duration of the investment. LPs should be prepared for limited liquidity options.

Risk Mitigation

- 1. **Seasoned Operators**: Partnering with Operator ensures experienced management with a proven track record (31% IRR on past investments).
- 2. **Favorable Debt Terms**: The fixed-rate HUD loan reduces financing risks and ensures predictability in cash flow.
- 3. **Market Strength**: High occupancy rates and strong demographic trends mitigate short-term demand fluctuations.

4. Diversification: Investments in two markets reduce location-specific risks.

Final Recommendation

Haven Senior Living Partners' acquisition of **these two communities** offers a rare combination of strong financial returns, market stability, and societal impact. Accredited investors seeking consistent income and robust total returns will find this a compelling opportunity. However, they should consider the illiquidity and market risks typical of private real estate investments.

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